

# Things to Do: \_\_\_\_\_

## Grand AM/VIBE Activity

10 Activities per Week



## Grand Prix Activity

15 Activities per Week



## Cadillac Activity

20+ Activities per Week

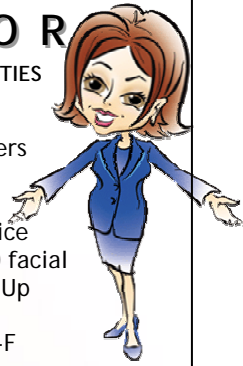


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# DIRECTOR

## INCOME PRODUCING ACTIVITIES

- 5 Unit Contacts
- 5 New Names & Numbers
- 1 New Unit Member
- 1 Personal Interview
- \$100 in Customer Service
- 1 Skin Care Class/\$100 facial
- Unit Interview/Follow Up
- Unit Guest Follow Up
- Call Hot Line 5 days M-F  
#502-569-1771



## Follow Up Calls:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

## 5 Unit Calls:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

## New Names & Numbers

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

## Sales Calls:

1. \_\_\_\_\_ Amt: \_\_\_\_\_
2. \_\_\_\_\_ Amt: \_\_\_\_\_
3. \_\_\_\_\_ Amt: \_\_\_\_\_
4. \_\_\_\_\_ Amt: \_\_\_\_\_
5. \_\_\_\_\_ Amt: \_\_\_\_\_

## Booking Calls:

1. \_\_\_\_\_ Date: \_\_\_\_\_
2. \_\_\_\_\_ Date: \_\_\_\_\_

Total Sales: \_\_\_\_\_ Total Miles: \_\_\_\_\_ No. of Bookings: \_\_\_\_\_ New Team Members: \_\_\_\_\_ # IPA's \_\_\_\_\_