

Things to Do: _____



1.		<input type="checkbox"/>
2.		<input type="checkbox"/>
3.		<input type="checkbox"/>
4.		<input type="checkbox"/>
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11.		<input type="checkbox"/>
12.		<input type="checkbox"/>
13.		<input type="checkbox"/>
14.		<input type="checkbox"/>
15.		<input type="checkbox"/>

CONSULTANT

INCOME PRODUCING ACTIVITIES

- 1 Skin Care Class \$100/3
- 2 Facials/OTG Appts \$100/3
- 2 New Bookings
- \$100 Customer Service Calls
- 1 Guest who takes CD
- 7 New Names & Numbers
- CD Follow Up w/Q filled out
- Team Building Interview w/Q filled
- 1 New Team Member



Guest to Meetings:

1. _____
2. _____
3. _____
4. _____
5. _____

New Names & Numbers

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____

Sales Calls:

1. _____ Amt: _____
2. _____ Amt: _____
3. _____ Amt: _____
4. _____ Amt: _____
5. _____ Amt: _____

Booking Calls:

1. _____ Date: _____
2. _____ Date: _____

New Prospects: (Gave CD)

1. _____ Date: _____
2. _____ Date: _____

Total Sales: _____ Total Miles: _____ No. of Bookings: _____ New Team Members: _____ # IPA's _____
 Part Time Consultant = 1/Day = 5/week Full Time = 2/day = 10/week Sales Dir or Car = 3+/day = 15+/week