

Things to Do: \_\_\_\_\_

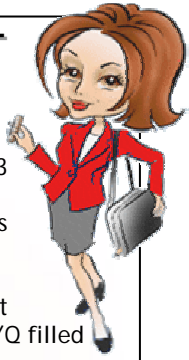


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## CONSULTANT

### INCOME PRODUCING ACTIVITIES

- 1 Skin Care Class \$100/3
- 2 Facials/OTG Appts \$100/3
- 2 New Bookings
- \$100 Customer Service Calls
- 1 Guest who takes CD
- 7 New Names & Numbers
- CD Follow Up w/Q filled out
- Team Building Interview w/Q filled
- 1 New Team Member



### Guest to Meetings:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_

### New Names & Numbers

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_
7. \_\_\_\_\_

### Sales Calls:

1. \_\_\_\_\_ Amt: \_\_\_\_\_
2. \_\_\_\_\_ Amt: \_\_\_\_\_
3. \_\_\_\_\_ Amt: \_\_\_\_\_
4. \_\_\_\_\_ Amt: \_\_\_\_\_
5. \_\_\_\_\_ Amt: \_\_\_\_\_

### Booking Calls:

1. \_\_\_\_\_ Date: \_\_\_\_\_
2. \_\_\_\_\_ Date: \_\_\_\_\_

### New Prospects: (Gave CD)

1. \_\_\_\_\_ Date: \_\_\_\_\_
2. \_\_\_\_\_ Date: \_\_\_\_\_

Total Sales: \_\_\_\_\_ Total Miles: \_\_\_\_\_ No. of Bookings: \_\_\_\_\_ New Team Members: \_\_\_\_\_ # IPA's \_\_\_\_\_  
 Part Time Consultant = 1/Day = 5/week Full Time = 2/day = 10/week Sales Dir or Car = 3+/day = 15+/week