

# Hostess Packet



Hostess \_\_\_\_\_

Thank you so much for allowing me to come into your home and have a Mary Kay Party!  
I am looking forward to working with you!  
Your guests will enjoy a fun time while experiencing the #1 line of skin care and color cosmetics.  
Can't wait! I'll be there rain or shine!

Date of Show: \_\_\_\_\_  
Time: \_\_\_\_\_  
Location: \_\_\_\_\_  
Consultant's Name and Contact #: \_\_\_\_\_

(place label here)

## Your Hostess Benefits

You'll receive **1/2 back free**, which entitles you to \$\_\_\_\_\_ free when sharing me with 3 to 5 friends over age 18 that currently don't have a consultant.

## Your Checklist for a Successful Party

- ♥ Make a guest list and call or email me in 2 days for your free eye shadow. It's best to "over-invite." One out of four people you invite will attend, so invite at least 12-16 people.
- ♥ Choose your free gift for the "perfect class" and your 1/2 back free items (for sharing me with 3-5 friends that don't have a consultant and are over 18 years).
- ♥ Show your Look Book to people who might not be able to attend your party. Remember you'll receive 50% off 2 products for collecting 5 outside orders and for listening to the enclosed CD.
- ♥ It's great to remind your guests a few days before the party with a quick phone call.

**CHOOSE ANY 2 PRODUCTS AT**  
**50% OFF!**



1. For collecting 5 outside orders.

Your 5 sales tickets are enclosed. Pass your book around at work or show to your friends, family, neighbors, etc. Collect payment at time of purchase. You can accept Visa, Mastercard, Discover, Checks & Cash. I will give you their products at your appointment.

2. For listening to the cd in this packet.

I will pick up the cd in the next couple of days or at your appointment.

**CHOOSE A**  
**FREE GIFT!**



Travel Roll-Up Bag \$40 Value!!



Lighted Makeup Mirror or current Mirror Gift \$40 Value!!



Glamour Brush Collection \$48 Value!!

**WHEN YOU HAVE...**

**\$200** or more in Sales, **2** parties booked & **2** Mary Kay Opportunity Appointments booked from your class!

## Considering the Possibilities

Make your life more beautiful. Extra income, increased flexibility - it's all in your hands now!

- Enjoy an opportunity to earn a profit on the high-quality Mary Kay products you sell.
- Earn rewards and recognition such as Career Cars, trips, jewelry, and prizes for your achievements.
- Increase your earning potential by sharing the Mary Kay opportunity with others.