



Name: \_\_\_\_\_

Current Occupation: \_\_\_\_\_

Address: \_\_\_\_\_ ST: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone #: \_\_\_\_\_ Office #: \_\_\_\_\_ Cell #: \_\_\_\_\_

Best time to call \_\_\_\_\_ E-mail Address: \_\_\_\_\_

Consultant's Name: \_\_\_\_\_

Spouse Name: \_\_\_\_\_ # of Children: \_\_\_\_\_

1. Do you Feel you currently have a career of a lifetime? **Yes No**
2. Do you have all the flexibility in the world? **Yes No**
3. Are you being paid what you're worth? **Yes No**
4. Do you have absolute control over career advancement, Promotions)? **Yes No**

### Career Opportunity CD

1. What in Julie's Story did you relate to the most? \_\_\_\_\_

2. Which fact impressed you the most? \_\_\_\_\_

Please choose two boxes that best describes you. (A first choice & B for 2nd choice)			
<input type="checkbox"/> • Result Oriented • Quick decision maker • Direct style • Achievement motivated	<input type="checkbox"/> • People Oriented • Intuitive decisions • Motivational style • Recognition motivated	<input type="checkbox"/> • Family Oriented • Slow paced decisions • Team playing style • Security motivated	<input type="checkbox"/> • Detail oriented • Analytical decisions • Perfection list style • Service motivated
<b>Values in Workplace</b> • Time and effectiveness • Fast worker • Power influence	<b>Values in Workplace</b> • People and relationships • Enthusiastic worker • Inspirational influence	<b>Values in Workplace</b> • Guidelines and structure • Consistent steady worker • Loyal influence	<b>Values in Workplace</b> • Organization and excellence • Thorough and precise worker • Critical thinking influence
<b>Desires</b> ♥ Management & Money	<b>Desires</b> ♥ Praise & Prizes	<b>Desires</b> ♥ Security & Benefits	<b>Desires</b> ♥ Flawless Performance

### Your Mary Kay Business

Which of the following results of a Mary Kay Business would benefit you and your family the most? (check all that apply)

- |                              |                               |                  |
|------------------------------|-------------------------------|------------------|
| ___ Children through college | ___ Pay myself what I'm worth | ___ Career Car   |
| ___ Higher self-esteem       | ___ Greater self-confidence   | ___ New Career   |
| ___ Products at cost         | ___ Tax savings               | ___ Extra Income |
|                              | ___ Positive Friends / Fun    |                  |

On an interest level of 1 - 10 (10 being the highest) where is your current interest level in a Mary Kay Career?

1      2      3      4      5      6      7      8      9      10

Thank you for your time! Who do you know that would benefit from earning extra income?

Name: \_\_\_\_\_ Phone #: \_\_\_\_\_

Name: \_\_\_\_\_ Phone #: \_\_\_\_\_